



Supported by DG Employment,  
Social Affairs and Inclusion

***“ITEM – Fostering employee involvement at company level by training the main actors dealing with the European multinationals”  
VS/2014/0471***

***FILCAMS CGIL Nazionale***

***Sofia, 9th May 2016***

- 19 participants
- 19 involved multinationals covering  
Commerce, ICT and Tourism sectors
- 2 days and a half of lectures, group  
works, simulations and comparisons



# CONTENTS

- 1. Trade Unions and representation in the global world: EWC, multinationals, bargaining*
- 3. Organizational and accounting complexity of multinational companies: some experiences*
- 4. Trade Unions and Representation in a Global world: EWC in to deep!*
- 5. Bargaining and Best experiences in concrete*
- 6. Transnational bargaining*
- 7. Organising and Reputation*



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# RESULTS

Essential elements for a trade unionist in a MNC:

**To understand the context in which MNCs act, to know and use communication tools 2.0 and to have a *toolbox* to act as best the unionization within transnational companies (TNC)**



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# Comments

Working group activities on the  
Directive texts:  
Simulations finalized to set priorities  
and strategy as trade union player

# Comments

**Needs of strategies and  
concrete actions  
to use in the daily trade  
union members life**



# Comments

... maybe better:

Trade unions in EWC?

# To develop:

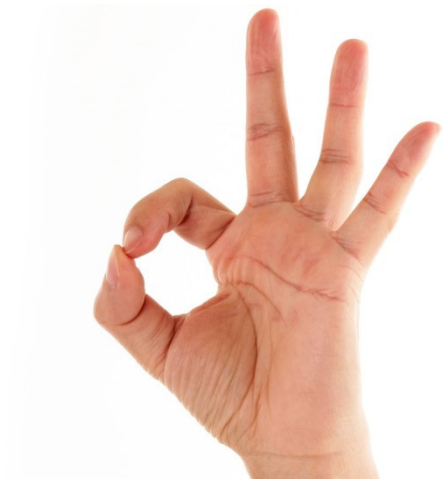
## Tu Alliance

## Networking intraEWC

# Added value!

## Organising

## Reputation





*That's all Folks!*